## **YOSEMITE**associates

## SPEAKER'S BIO



LARRY O'TOOLE Founder YOSEMITE Associates, LLC

SAMPLE TOPICS

Bank Your Moment® Series
Growing Company Worth - Never Too Early to Start
Preparing to Optimize Your Business at Exit
Strategic Planning that Grows Company Value
Trends - Moving from Awareness to Preparedness
Emotional Intelligence – Enabling Company Worth

Larry O'Toole has a passion for growing company worth for private business owners.

His passion drove him in his recent CEO role, preparing an aerospace & defense engineering and manufacturing business through his proven campaign that delivered several hundred million dollars to the private owner, well above initial expectations.

From strategic thinking & plan execution to organization development, Larry's five part campaign for growing company worth is sought after by business owners.

Larry's speaking engagements focus on taking away the uncertainty that owners and executive teams face relating to what steps to take in growing company worth. His engagements are filled with rich, actionable advice.

Having built a career working for Black & Decker Corporation in senior sales & marketing roles, Ingersoll-Rand Corporation in general management to leading private organizations, Larry has walked a mile in the shoes of CEO's and now serves as Director, Advisor and guest speaker sharing his experience now enabling other leaders.

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